

VIETNAM DAILY

[Market Commentary]

Stocks rode high with textile and chemical stocks at the front line, and market liquidity increased today

[Futures/ETFs]

Futures contracts moved in line with the underlying market

[Market Movers]

CEO, KDC

[Company Updates]

PNJ

August 31, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,224.05	+0.90
VN30	1,234.53	+0.73
VN30 futures	1,233.00	+0.72
Hanoi	249.75	+0.72
HNX30	525.46	+1.10
UPCoM	93.32	+0.69
USD/VND	24,100	-0.12
10-yr govt bond (%)	2.58	-0
Overnight rate (%)	0.15	+3
Oil (WTI, \$)	81.92	+0.36
Gold (LME, \$)	1,944.51	+0.11



Market Commentary

VNIndex 1,224.05P (+0.90%) Volume (mn shrs) 887.1 (+11.3%) Value (U\$mn) 886.1 (+2.2%)

HNXIndex 249.75P (+0.72%)
Volume (mn shrs) 94.8 (-12.6%)
Value (U\$mn) 80.8 (+5.6%)

UPCoM 93.32P (+0.69%)
Volume (mn shrs) 48.0 (+21.0%)
Value (U\$mn) 29.1 (+27.5%)

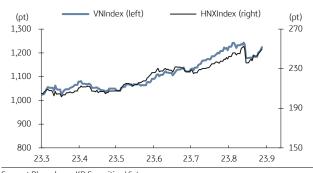
Net foreign buy (U\$mn) +20.4

Stocks rode high with textile and chemical stocks at the front line, and market liquidity increased today. Foreign investors were net buyers, focusing on Gemadept (GMD, +6.81%), VIX Securities (VIX, +1.8%), and KIDO Group (KDC, +3.4%).

According to the General Statistics Office, in the January-through-August period, Vietnam welcomed more than 7.8 million international visitors, equaling 98% of this year's objective and 5.4x YoY. The news helped Vietnam Airlines (HVN, +1.17%), Vietjet Aviation (VJC, +1.14%) to rise.

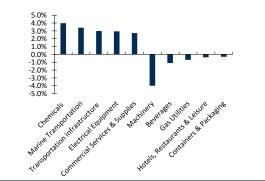
Earlier this morning August 31 local time, on the New York Mercantile Exchange, WTI for November delivery was up USD0.02 across the session and up 0.2 USD against August 30 to USD81.14/barrel. Thus, oil and gas stocks PV Technical Services (PVS, +1.72%), PV Oil (OIL, +1.94%) advanced.

VN Index & HNX Index



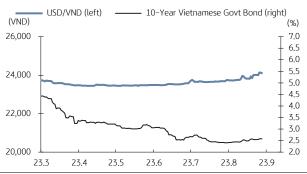
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

2 ★ KB Securities | VIETNAM

Futures/ETFs

VN30 1,234.53P (+0.73%)
VN30 futures 1,233.0P (+0.72%)
Open 1,224.0P
High 1,235.5P
Low 1,223.1P

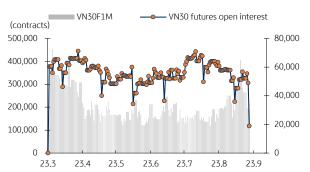
Futures contracts moved in line with the underlying market. The basis opened at -1.91 bps, then fluctuated around -2.23 bps and closed at -1.53 bps. Trading volume decreased.

Contracts 182,650 (-15.5%)

VN30 futures & VN30 index

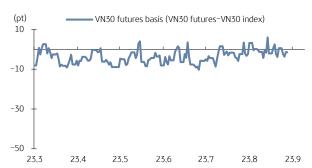


VN30 futures volume & open interest



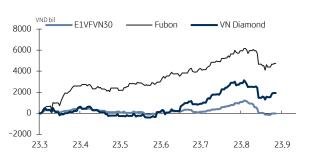
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in Fund Total Asset

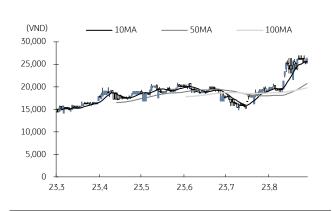


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

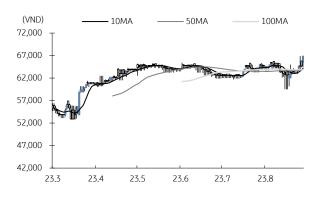
Market Movers

C.E.O Group (CEO)



Source: Bloomberg, KB Securities Vietnam

KIDO Group (KDC)



Source: Bloomberg, KB Securities Vietnam

- CEO closed up 3.16% to VND26,100/share.
- CEO announced its consolidated financial statements for 1H23 with NPAT lower than the figure on the unaudited 2Q23 financial statements. Specifically, audited NPAT was VND61 billion, down 15.5% vs. the unaudited more than VND72 billion. As shared by the company, revenue and earnings remained unchanged after the audit, but expenses, including corporate income tax, rose by more than VND11 billion, leading to a corresponding decrease in NPAT.

- KDC closed up 3.4% to VND66,900/share.
- KDC released its audited financial statements for 1H23 with NPAT of VND564.6 billion (+12.7% YoY) on revenue of VND4,505 billion (-30% YoY), which the company attributed to insufficient details to calculate deferred income tax at the time of the unaudited report.

4



Phu Nhuan Jewelry (PNJ)

Fire proves gold

August 28, 2023

Analyst Nguyen Truong Giang giangnt1@kbsec.com.vn

2Q23 business results decreased but achieved 55% of profit plan

Phu Nhuan Jewelry (PNJ) achieved net revenue of VND6,663 billion in 2Q, dropping 17.4% YoY due to low purchasing power vs booming purchasing power in 2Q22. GPM inched from 17.8% to 18% thanks to efforts to optimize goods and increase sales of high-value products. NPAT reached VND338 billion in 2Q (down 8% YoY) and completed 55% of the full-year target in 1H23.

The main business segment declined but it PNJ has gained more market share

Revenue from the main business segments of PNJ all decreased compared to 2Q22. Jewelry retailing posted only VND3,919 billion (-21.3% YoY), while the wholesale segment brought in VND620 billion (-41.5% YoY). PNJ gold bar is the only segment recording revenue growth as this is considered a safe haven. The wholesale segment even dropped much more strongly than the retailing segment, showing that the gold market is facing many difficulties, and PNJ has also captured some market share from small retailers.

The low season has gradually passed, so purchasing power should recover towards the high season

PNJ's business results have been plunging, reflecting weak purchasing power in the low season. However, it bodes well that in June, the retailer posted NPAT growth for the first time in 2023. Business performance should recover in 2H23 thanks to (1) the peak season for weddings and holidays and (2) recovery in purchasing power thanks to stimulus policies and economic support.

BUY recommendation - Target price VND91,600

KBSV's forecast for PNJ's 2023 net sales and NPAT are VND31,939 billion (-5.7% YoY) and VND1,838 billion (+1.4% YoY) respectively. We recommend BUY for PNJ stock with a target price of VND91,600/share.

Buy maintain

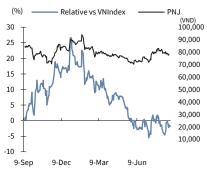
Target price	VND91,600
Upside	15%
Current price (Aug 28, 2023)	VND79,500
Consensus target price	VND92,748
Market cap (VNDtn/USDbn)	25.8/1.08

Trading data	
Free float	52.2%
3M avg trading value (VNDbn/USDmn)	88.3/3.7
Foreign ownership	49%
Major shareholder	VIETFUND (9.16%)

(%)	1M	3M	6M	12M
Absolute	-3	9	-1	-6
Relative	-1	0	-14	-2

Forecast	earnings	&	valuation

FY-end	2021	2022	2023F	2024F
Net revenue (VNDbn)	19,613	33,876	31,939	37,513
Operating income (VNDbn)	1,305	2,338	2,328	2,940
NPAT (VNDbn)	1,033	1,811	1,838	2,321
EPS (VND)	4,161	7,358	7,464	9,429
EPS growth (%)	-3.4%	76.8%	1.4%	26.3%
P/E (x)	23.5	13.4	13.5	10.9
P/B (x)	4.0	2.9	2.6	2.2
ROE (%)	17%	25%	20%	22%
Dividend yield (%)	1.7%	2.5%	2.5%	2.5%



Source: Bloomberg, KB Securities Vietnam

KBSV Model Portfolio

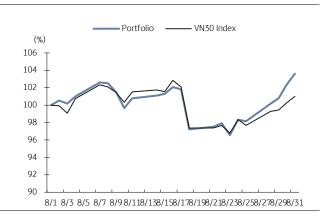
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.73%	1.24%
Cum, return	1.01%	3.61%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/08/31	Tăng/giảm trong phiên (%)	Cumulative return	Main investment catalysts
					- The LLCR remains high in contrast of industry, facilitating reducing provision expense
Vietcombank (VCB)	23/08/01	89,100	0.0%	-2.3%	- NIM is expected to sit at the current level or decrease slightly
(VCB)					- VCB is likely to be awarded credit room expansion to 14%
DO4.0					- Gross profit margin could improve to 11% in 2023 as the demand for project implementation in 2Hz
PC1 Group (PC1)	23/08/01	27,050	4.8%	-3.0%	- PC1 put into operation the nickel plant in Cao Bang in April 2023
(101)					- PC1 should hand over all 54 low-rise apartments in the Gia Lam project in 2023
Phu Nhuan					- Purchasing power of the retail sector recovered in line with the resilience of the economy
Jewelry	23/08/01	80,500	-0.2%	-0.6%	- GM is expected to improve thanks to (1) diverse products and (2) reduce promotional policies.
(PNJ)					- Share price looks fair, mirroring the expectation of decelerating business results in the low season
					- Credit growth remains high thanks to wholesale banking.
Techcombank (TCB)	23/08/01	34,500	1.5%	1.5%	- NIM has not recovered but CASA has improved, reaching 35%in 2Q23 against 32%in 1Q23.
(TCB)					- TCB is trading at a P/B of 0.98x versus the industry median of 1.63x.
51/5					- Vung Ang 1 power plant is under repair and expected to be resumed in the Q4/2023
PV Power (POW)	23/08/01	12,800	0.8%	-4.8%	- The load demand tends to increase amid water levels in reservoirs not as high as in 2022.
(FOW)					- Long-term growth drivers should come from the two gas-fired power plants NT3 and NT4
					- FPT achieved positive business results in the first seven months, so the possible target of 20%
FPT Corp (FPT)	23/08/01	96,700	0.1%	14.4%	- FPT benefits from the increasing software exports to key markets (the USA, Japan).
(FFI)					- The investment & education segment maintains a high and stable growth rate.
					- VTP expects the GPM of services to rise to 7.8% thanks to its focus on cost optimization.
Viettel Post (VTP)	23/08/01	44,300	1.4%	7.9%	- Delivery volume is expected to continue its growth, taking VTP's market share from 18% to 21%
(VIP)					- VTP focuses on attracting new large customers.
					- KBC expects to recognize IP land sales for more than 160 ha this year.
Kinh Bac Group (KBC)	23/08/01	34,450	2.5%	7.5%	- The newly approved land bank of up to 1,256 ha is a growth engine in the medium to long term.
(KBC)					- Trang Cat Urban Area and Trang Due 3 Industrial Park could be accelerated at the end of year.
					- STB benefits from (1) policy interest rate cuts; (2) improved liquidity.
Sacombank (STB)	23/08/01	32,650	0.5%	12.8%	- STB is among banks with the lowest NPL ratio, with special mentioned loans falling in 1Q23
(316)					- STB cannot afford to make provisions for VAMC bonds as planned.
Binh Son					- Global crack spread may improve when the high oil consumption in Chinese and US markets begin
Refinery	23/08/01	19,600	1.0%	1.0%	- Plant maintenance postponement plan would help revenue and NPAT surge.
(BSR)					- the approval of the factory upgrade and expansion plan could be the driving force in the long run.

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
GMD	6.8%	47.6%	116.1
VIX	1.8%	5.3%	105.2
KDC	3.4%	17.5%	78.7
VRE	2.0%	32.6%	73.8
EIB	2.8%	3.7%	71.0
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
SSI	-0.3%	46.1%	-143.4
VIC	0.2%	13.2%	-135.6
FUEVFVND	1.4%	96.9%	-51.1
DPM	2.2%	15.4%	-47.0
VHM	0.2%	24.3%	-34.3

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Chemicals	10.2%	GVR, DGC, DPM, DCM
Capital Markets	8.7%	SSI, VND, HCM, VCI
Electrical Equipment	8.4%	GEX, SAM, CAV, RAL
IT Services	7.3%	FPT, CMG, ELC
Specialty Retail	7.1%	MWG, FRT, CTF, HAX
	Chg	Key
Top 5 worst performers	(%)	stocks
Gas Utilities	-3.7%	GAS, PGD, PMG
Containers & Packaging	-1.9%	TDP, SVI, MCP, TPC
Insurance	-0.3%	BVH, MIG, BIC, BMI
Independent Power and Renewable	-0.1%	POW, VSH, GEG, TMP
Electricity Producers		
Real Estate Management &	0.3%	VHM, VIC, NVL, BCM
Development		

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
CEO	3.2%	4.1%	38.4
PVS	1.7%	19.8%	32.7
TNG	4.1%	19.9%	2.2
SHS	0.5%	11.4%	2.1
PVI	-0.2%	59.5%	2.0
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
THD	-0.6%	0.6%	-23.6
DTD	1.0%	3.8%	-1.5
NVB	0.7%	7.9%	-1.4
MBS	1.5%	0.8%	-0.6
HCC	0.0%	18.5%	-0.5

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

•	, .	
	Chg	Key
Top 5 best performers	(%)	stocks
Machinery	28.7%	TCH, HHS, SRF, SHA
IT Services	14.3%	FPT, CMG, ELC
Capital Markets	11.7%	SSI, VND, HCM, VCI
Household Durables	9.2%	TTF, GDT, EVE, SAV
Automobile Components	8.6%	DRC, CSM, PAC, TNC
	Chg	Key
Top 5 worst performers	(%)	stocks
Health Care Providers & Services	-8.1%	TNH, JVC, VMD
Industrial Conglomerates	-6.5%	REE, BCG, PET, EVG
Oil, Gas & Consumable Fuels	-3.9%	PLX, PGC, CNG, GSP
Building Products	-3.6%	VGC, BMP, SHI, DAG
Electric Utilities	-2.8%	PGV, NT2, PPC, TTA

Source: Bloomberg, KB Securities Vietnam

7

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	ı	Performa	ince (%)	
				USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	1,085,204 (45.4)	22.5	73.5	68.8	14.7	2.9	2.9	2.1	2.0	0.2	-3.3	12.7	1
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	316,128 (13.2)	26.6	6.7	6.1	35.9	21.3	19.4	1.4	1.2	0.2	-1.3	-13.2	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	222,061 (9.3)	17.8	16.5	15.5	-7.6	11.8	11.5	1.8	1.7	2.0	4.3	2.2	
estate	NVL	NOVALANDINVESTM	45,853	86,712 (3.768)	925,871 (38.8)	31.3	-	-	6.7	-3.8	-0.7	1.1	1.1	2.0	3.3	8.5	
	KDH	KHANGDIENHOUSE	28,347	19,167 (833)	68,231 (2.9)	11.6	28.5	25.7	13.7	8.2	8.2	2.0	2.0	3.2	7.2	-1.3	
	DXG	DATXANH GROUP	21,130	12,594 (547)	534,702	13.9	41.4	43.7	-	3.7	3.4	1.4	1.4	0.2	10.1	17.1	
	VCB	BANK FOR FOREIGN	67,686	378,305 (16.441)	117,658 (4.9)	6.3	14.8	12.2	11.7	23.7	22.5	2.7	2.2	0.0	2.4	-2.7	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	87,626 (3.7)	12.7	11.4	9.3	-5.3	19.1	19.0	2.1	1.7	1.6	2.5	-0.5	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925) 137,021	211,976 (8.9) 254,399	0.0	6.6	5.2	14.3	15.0	16.3	0.9	0.8	1.5	2.1	0.6	
	CTG VPB	VIETNAM DROSDEDI	28,512	(5.955) 101,381	(10.7) 380,575	1.4	8.2	6.9	50.3	16.3	16.4	1.2	1.1	1.1	2.2	8.2	
Banks	MBB	VIETNAM PROSPERI MILITARY COMMERC	15,296 14,063	(4.406) 73,327	(16.0) 176,918	0.0	9.7 5.0	7.3	18.8	23.0	12.9	1.3	0.8	0.7	2.2	-5.4 -1.9	
	HDB	HDBANK	14,191	(3.187) 40,641	(7.4) 45,983	4.2	5.9	4.4	23.3	22.8	21.4	1.1	0.9	3.1	4.0	-2.9	
	STB	SACOMBANK	18,600	(1.766) 33,548 (1.458)	(1.9) 818,612 (34.3)	14.0	8.2	5.3	26.5	18.8	23.0	1.3	1.0	0.5	3.5	12.8	
	TPB	TIEN PHONG COMME	14,821	28,732 (1.249)	162,886	0.0	7.6	6.5	37.4	19.6	19.7	1.2	1.0	0.3	4.3	4.5	
	EIB	VIETNAM EXPORT-I	15,417	22,745 (988)	243,192 (10.2)	0.2	-	-	27.3	-	-	-	-	2.8	10.2	23.5	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997) 2,439	39,489 (1.7) 7,458	21.0	16.0	15.3	15.8	11.4	9.8	1.5	1.5	0.3	-0.4	-6.1	
	BMI	BAOMINHINSURANC	22,250	(106) 19,947	(0.3) 799,746	14.2	-	-	9.1	13.4	-	-	-	-0.4	-1.2	7.7	
	SSI	SSI SECURITIES C VIETCAP	20,676	(867) 9,108	(33.5) 207,742	55.4 71.9		-	-3.2 -4.0	12.8				-0.3	4.4 8.7	12.6	
Securities	HCM	HOCHIMINH CITY	22,265	(396) 8,907	(8.7) 190,121	52.4			-19.0					0.0	9.9	6.2	
	VND	VNDIRECTSECURIT	6,983	(387) 5,734 (249)	(8.0) 721,316 (30.2)	27.2	-	-	36.3	-	-	-	-	0.0	10.3	13.0	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900)	267,288 (11.2)	42.1	18.9	16.1	4.0	29.5	32.3	5.4	5.5	0.0	4.1	-0.3	
Consumer	SAB	SAIGON BEER ALCO	192,500	123,447 (5.365)	41,066 (1.7)	36.9	21.9	19.6	7.3	19.4	19.7	4.0	3.6	-1.1	2.9	0.8	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4.855)	181,473 (7.6)	16.5	51.0	27.9	-51.9	8.0	13.9	6.3	5.5	2.4	1.9	-6.6	
	HNG	HOANG ANH GIA LA	12,450	13,801	25,194	48.8	-	-	-	-	-	-	-	1.2	2.0	-0.7	
Industrials	VJC	VIETJETAVIATION	131,800	69,042 (3.001)	(3.7)	11.0	56.2	25.8	-88.5	6.4	13.2	3.4	2.9	1.1	0.5	-3.9	
Industrials (transport)	GMD	GEMADEPTCORP	33,100	9,976 (434) 5,398	80,889 (3.4) 263,922	10.8	11.8	16.4	-57.0	31.1	13.3	2.2	2.0	6.8	13.0	6.8	
	CII	HOCHI MINH CITY	22,600	(235) 2,083	(11.1) #N/A	38.4	17.9	14.6	65.7	2.4	3.8	1.1	1.1	0.7	8.7	8.2	
Industrials	ROS	FLC FAROS CONSTR GELEXGROUP JSC	3,670 15,802	(091) 10,411	(#N/A) 465,175	46.4 37.7	-	-	-92.4 -14.4	-	-	-	-	5.6	12.5	9.5	
Industrials		OLLLACTION JOU	10,002	(452)	(19.5)	31.1	-	-		-	-	-	-	5.0	12.0	3.3	
Industrials (capital goods)	CTD	COTECCONS CONSTR	73,200	5,438 (236)	79,535 (3.3)	3.6	28.8	22.2	-52.4	-0.2	2.1	0.6	0.6	2.3	6.1	-12.2	

Source: Bloomberg, KB Securities Vietnam

8 ★ KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	value (VNDmn	For	P/E(X)		EPS CAG	ROE (%)		P/B(X)		Performance (%)			
						avail (%, -1d)	20E	E 21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	52,529 (2.2)	46.1	15.7	14.7	-17.5	18.5	16.6	3.0	2.7	-0.7	-3.7	-3.0	-2.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	19,890	31.4	12.3	11.0	-10.5	13.7	16.2	1.8	1.8	1.3	1.1	-5.1	-3.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	3,549 (0.1)	34.1	-	-	-5.1	-	-	-	-	-1.0	4.4	-3.0	13.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	759,956 (31.9)	18.0	21.8	12.3	21.9	7.4	12.5	1.6	1.4	1.5	4.9	-2.1	53.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	133,624	36.5	10.9	10.0	-0.5	9.3	11.8	1.1	1.1	2.2	3.8	-6.5	- 14.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	139,163 (5.8)	46.5	12.6	8.3	-4.5	11.6	17.6	1.5	1.4	2.0	-4.6	-2.2	17.
	HSG	HOA SEN GROUP	18,314	11,063 (481)	245,534 (10.3)	38.9	-	17.4	67.9	3.0	7.1	1.2	1.2	1.5	6.7	3.9	78.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	109,879	97.2	-	-	17.2	-	-	-	-	0.9	1.9	-11.1	58.
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	57,100 (2.4)	4.6	16.6	15.2	-51.0	12.9	11.9	1.9	1.8	0.4	2.0	-7.1	21.
	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	107,786 (4.5)	39.9	36.7	22.0	-11.9	4.9	8.0	1.0	1.0	1.6	4.1	-2.7	42.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	78,994 (3.3)	35.9	8.0	7.4	2.2	15.3	14.7	1.1	1.0	4.3	5.7	-1.7	5.
	MWG	MOBILEWORLD INV	46,500	65,024 (2.826)	386,405 (16.2)	0.0	78.5	16.5	14.4	4.2	16.8	3.2	2.8	0.0	7.0	0.2	25.
Consumer discretionary	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	58,152 (2.4)	0.0	15.0	12.7	2.4	20.1	21.0	2.8	2.5	-0.2	3.2	-3.0	- 10.
	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	1,487 (0.1)	70.6	-	-	-	-	-	-	-	2.4	3.6	-6.5	44.
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	102,054	30.3	54.1	25.7	-75.2	10.7	18.3	5.1	4.3	0.2	8.4	9.3	39.
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	24,622	34.6	12.4	14.2	41.2	15.9	13.4	2.0	2.0	1.2	5.3	-2.5	29.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	4,634 (0.2)	45.4	13.6	12.8	10.7	25.4	23.8	3.1	2.7	1.4	3.6	-4.1	39.
oairrioar o	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	49,275	61,301 (2.664)	172,251 (7.2)	0.0	20.6	16.8	15.5	28.1	29.3	7.0	5.8	0.1	7.4	13.0	44.

Source: Bloomberg, KB Securities Vietnam

9

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager

tungna@kbsec.com.vn

Pham Phuong Linh - Analyst

linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst

nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang - Analyst

giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu - Analyst

hieupm@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh - Analyst

thanhhd@kbsec.com.vn

Vu Thu Uyen - Analyst

uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Nghiem Sy Tien – Analyst

tienns@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant

huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.